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SUBJECT: To: JS Resources – Job Site - Indonesia.
Reference: PO #13094 for one set of an APT-24K-8 and APT-26K-8

Dear Robby,

Hudson Products Corporation had a blade color change during Feb. 2006. We changed the paint color on our Tuf-Lite II® fan blades from blue to white and on the Tuf-Lite III® fan blades from green to white. Additionally, the paint would now be textured instead of the previous high gloss finish. The purpose of this letter is to provide you with information on 1) the reasons why we have made this change, 2) the benefits of this change and 3) the quality back up of our fan products.

Hudson Products Corporation spent many months investigating ways to improve the quality, durability and performance of our Tuf-Lite II® and Tuf-Lite III® paint system. Our goal was to develop a new coating system that provided our customers with a higher quality paint that was substantially more resistant to nicks, scratches and abrasions as well as provide improved UV protection for longer blade life. The following are a list of frequently asked questions (FAQs) that we hope will provide you the information you need.

Q) Why white?

A) We selected white as it provides better long term UV weathering resistance than green, blue or other darker colors. White also reflects much of the light that is directed at it, resulting in lower fan blade surface temperatures.

Q) Why is the paint textured?

A) The texturing process contains a high loading of titanium dioxide that actually provides a stronger, thicker coating that is more resistant to nicks, scratches and abrasions than our previous high gloss paint system.

Q) Is the paint quality the same?

A) Yes. We are using the same base paint system as before except for the elimination of the green or blue pigment, higher loading of titanium dioxide in the paint and the addition of texturing.

Q) Is there any change in fan performance?

A) Yes & No. Theoretically there should be a slight improvement in fan performance due to the texturing but in practical terms it cannot be measured in the field.

Q) Can the blades be recoated as before?

A) Yes. Hudson Products Corporation offers paint specifications and instructions on recoating these new color fan blades. However, we recommend a complete inspection of the fan blade(s) in question prior to recoating.

Q) Will the white blades last as long as the green blades?

A) Yes. We have made no changes to the high performance resins or premium quality fiberglass used to manufacture the Tuf-Lite II® and Tuf-Lite III® fan blades. The Tuf-Lite II® and Tuf-Lite III® White or blue blades will last as long as the Green blades.

I hope that the above answers your questions and concerns related to the color and texture. Hudson has no issues standing behind our blade products, in particularly, blades that are manufactured with an end result of a quality blade shipping to our customer. I support the warranty period applied to these blades per the sales order contract and I'm confident that there are no operational issues with these blades.

We trust that you will see the positive benefits of this improved paint system over time. Please contact myself or the Hudson sales staff if you have any questions or concerns.

Thanks and best regards,



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